

Application for the Harry L. Davis Executive Education Scholarship for Nonprofit Leaders

Legal Name: _____ **Preferred Name:** _____

Position/Title: _____ **Organization:** _____

Address: _____

City: _____ **State:** _____ **Zip:** _____

Telephone: _____ **Fax:** _____ **Email:** _____

Sector: Arts/Culture Education Environment Healthcare/Services
 Social Services Civic/Advocacy Other

Size of Organization:

Annual Operating Budget (\$US): _____

Employees (FTE): _____

Does your organization have 501(c)(3) status? Yes No

Questions (to be answered in 150 words or less):

1. What are your responsibilities within your organization?
2. What do you hope to learn from the program you wish to attend using this scholarship?
3. How will receiving this scholarship impact your ability to lead within your organization and to help it overcome current challenges?

Executive Education Program Selection: By placing a number 1-5 below, please rank order the top 5 educational programs that you would like to attend in order of your preference.

Finance:

Finance for Executives Financial Analysis for Nonfinancial Managers
 Mergers and Acquisitions

Leadership/Organizational Behavior:

Strategic Business Leadership Essentials of Effective Management
 High-Performance Leadership Leading and Implementing Change and Innovation
 Negotiation and Decision Making Strategies

Marketing and Sales:

Executive Program in Strategic Sales Management
 Fundamentals of Effective Sales Management
 New Product Innovation, Development, and Implementation Strategies
 Pricing: Strategy and Tactics Strategic Marketing Management

Strategy:

The Advanced Strategy Program: Building and Implementing Growth Strategies
 Executive Program in Corporate Strategy